Liquidity Cash Flow Model

Sample Information



Phone: 330.678.0524 Fax: 330.678.6219 www.younginc.com Young & Associates, Inc. designed the *Liquidity Cash Flow Model* to assist community banks in their quantitative liquidity assessments as required by the *Interagency Guidance on Funding and Liquidity Management*. By using a dynamic cash flow model and "what if" analyses, management can significantly reduce the risk that sizable fund deficits or other potential vulnerabilities go unnoticed, giving the institution time to strengthen its liquidity position before a major stress situation occurs. The model is Excel-based and does not require any software license purchases.

Consistent with the regulatory guidance, the model allows users to:

- Forecast monthly funding needs, funding sources, and cash flow gaps
- Estimate changes in the wholesale funding capacity considering the available collateral and internal policy limits
- Monitor primary and contingent liquidity sources over time
- Perform stress testing and what-if analyses using a combination of stress constraints
- Evaluate the impact of both short-term and prolonged stress events
- Calculate liquidity coverage ratios over time
- Analyze changes in the funding concentrations and other key balance sheet ratios
- Assess the plan's compliance with policy limits
- Create reports

The key questions that can be answered through the cash flow analysis are:

Are the bank's primary and contingent liquidity reserves adequate? How sensitive are the existing liquidity reserves to changes in the key business assumptions? Are the projected ratios and the risk levels within the policy limits? To what degree is the bank reliant on volatile or credit-sensitive funding sources?

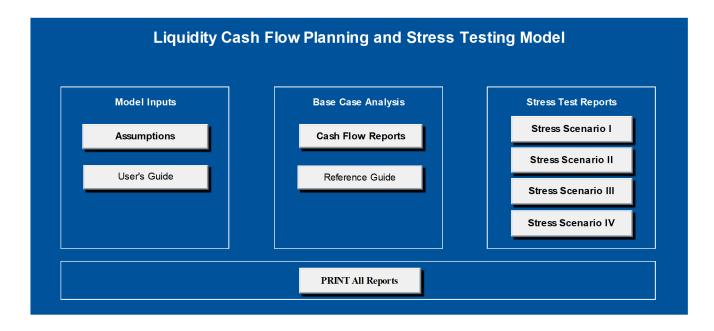
The *Liquidity Cash Flow Model* will enable you to monitor all key items that are likely to affect liquidity and to manage the institution's cash flows and its liquidity positions in a timely and efficient manner. If you have any questions regarding the model, please contact us at:

Product Orders: Consulting Support:

 1.800.525.9775
 330.422.3449

 Young & Associates, Inc.
 Martina Dowidchuk

<u>www.younginc.com</u> Director of Management Services product@younginc.com mdowidchuk@younginc.com



Assumptions

The Assumptions worksheet outlines the key liquidity variables affecting the cash flows and the liquidity reserves over a twelve-month period, considering the following:

- Beginning balance sheet composition
- Estimated increases and decreases in the key balance sheet and off-balance sheet items
- Collateral status and borrowing capacity
- Wholesale funding capacity / policy limits
- Saleable / pledgeable assets

The User's Guide provides step-by-step instructions for using and maintaining the model, as well information regarding the model features.

Cash Flow Reports

The liquidity cash flow forecast provides estimates regarding the bank's anticipated funding needs and the available funding sources over time, including the following:

- Operating gaps (net operating funding requirement/surplus)
- Cash flow from financing activities
- Primary liquidity position
- Contingent liquidity
- Dynamic cash flow ratios
- Funding concentrations and other balance sheet ratios

The Cash Flow reports are generated automatically using the Assumptions worksheet information. The information is displayed on a monthly basis and on the cumulative basis for 30, 60, 90, 180, 365 days. The Reference Guide interpreting the liquidity variables presented in the report and explaining the liquidity cash flow analysis process is also included.

Stress Test Reports

The stress scenario worksheets allow for an easy and quick what-if modifications of the base case assumptions to test the impact of the potential stress changes on the primary and contingent liquidity. The liquidity parameters are automatically recalculated taking into consideration a combination of user-defined stress constraints (such as the deposit runoff, increased collateral requirements, restrictions on using brokered deposits, loss of unsecured credit, unplanned loan growth, and other potential changes), as well as any existing balance sheet limitations and applicable policy limits. Users have the option to customize the stress duration, from short-term stress events (lasting 30 to 90 days) to longer-term liquidity disruptions (6-12 months).

Liquidity stress tests provide estimates regarding the following:

- Scale of the potential funding erosion based on the combination of the selected stress constraints
- Impact of stress on the availability of contingent funding
- Primary and contingent liquidity under stress
- Liquidity coverage under stress over a 12-month horizon
- On-balance sheet asset liquidity under stress
- Capital adequacy under stress

LIQUIDITY CASH FLOW - Base Case Scenario December 31, 2019

Sample Community Bank

(\$000)

December 31, 2019					(\$000
PRIMARY LIQUIDITY (Operational)	30 Days	60 Days	90 Days	180 Days	365 Days
Cash & Equivalents (Beginning Balance)	42,000	42,000	42,000	42,000	42,000
Less Minimum Needed For Daily Operations	-9,310	-9,310	-9,310	-9,310	-9,310
Primary Liquidity Position (Beginning Balance)	32,690	32,690	32,690	32,690	32,690
CASH FLOWS FROM OPERATING ACTIVITIES					
Cash Receipts From Local Market Deposits	<u>7,039</u>	14,758	22,677	<u>51,310</u>	97,555
Public Funds (Rollovers & New)	208	396	566	1,194	3,600
Potentially Volatile Retail Deposits (Rollovers & New)	718	1,436	2,154	4,307	8,61
All Other Deposits (Rollovers & New)	6,113	12,926	19,958	45,808	85,334
Cash Receipts from Lns & Ls (Maturities & Sales)	16,415	33,981	47,890	71,991	115,047
Cash Receipts From Investments (Maturities & Sales)	618	1,217		12	8,320
Cash Receipts From Other Assets (Incl. OREOs)	0	0	Monthly r	-	(
Increase in Other Liabilities	0	0	are also av	ailable 0	C
Net Income	468	937 └	1,405	2,810	5,620
OPERATING FUNDING SOURCES / Cash Inflows (A)	24,540	50,893	73,997	130,173	226,542
Local Market Deposit Outflows	5,649	12,066	18,708	44,135	82,555
Public Funds (Maturities & Withdrawals)	141	261	359	790	2,953
Potentially Volatile Retail Deposits (Maturities & Withdrawals)	441	881	1,322	2,643	5,28
All Other Deposits (Maturities & Withdrawals)	5,067	10,924	17,027	40,702	74,31
Growth in Total Lns & Ls (Rollovers & New)	16,631	34,309	48,661	75,683	125,047
Growth in Investments (Rollovers & New)	868	1,717	2,775	5,562	11,320
Growth in Other Assets (Incl. OREOs)	0	0	0	0	, (
Reduction in Other Liabilities	0	0	0	0	(
Net Losses	0	0	0	0	(
OPERATING FUNDING NEEDS / Cash Outflows (B)	23,148	48,092	70,144	125,380	218,922
Cumulative Operating CF GAP (A-B) +Surplus/-Deficit	1,392	2,801	3,853	4,794	7,620
CASH FLOWS FROM FINANCING ACTIVITIES					
Funding Sources / Cash Inflows from Financing Activities	4,103	<u>8,206</u>	12,309	25,618	52,284
Growth in Secured Borrowings (Rollovers & New)	0	0	0	1,000	2,840
Growth in Unsecured Credit (Rollovers & New)	0	0	0	0	(
Growth in Brokered Funds (Rollovers & New)	4,103	8,206	12,309	24,618	49,44
Growth in Other Wholesale Deposits (Rollovers & New)	0	0	0	0	(
Additions to Capital (Incl. Subordinated Debt)	0	0	0	0	(
Funding Needs / Cash Outflows from Financing Activities	4,744	9,488	14,267	28,938	58,799
Decrease in Secured Borrowings (Maturities / Payoffs)	641	1,282	1,923	3,846	7,84
Decrease in Unsecured Credit (Maturities / Payoffs)	0	0	0	0	(
Decrease in Brokered Funds (Maturities / Payoffs)	4,103	8,206	12,309	24,618	49,44
Decrease in Other Wholesale Deposits (Maturities / Payoffs)	0	0	0	0	(
Dividend Payments & Other Capital Decreases	0	0	35	474	1,515
Cum. Net Cash Flow From Financing (C)	-641	-1,282	-1,958	-3,320	-6,515
Net Cash Surplus / Deficit (A-B+C)	751	1,519	1,895	1,473	1,10
Cash & Equivalents - End of Period (Beginning Balance+A-B+C)	42,751	43,519	43,895	43,473	43,105
PRIMARY LIQUIDITY (Cash & Equivalents Less Daily Minimum)	33,441	34,209	34,585	34,163	33,795

December 31, 2019 (\$000)

TOTAL LIQUIDITY	30 Days	60 Days	90 Days	180 Days	365 Days	
Cumulative Funding Needs	-27,892	-57,580	-84,411	-154,318	-277,721	
Cumulative Primary Funding Sources	61,333	91,789	118,996	188,481	311,516	
PRIMARY LIQUIDITY POSITION (Excess Cash & Equiv.)	33,441	34,209	34,585	34,163	33,795	
Saleable / Pledgeable Assets	10,194	49,291	107,962	109,193	111,929	
Saleable / Pledgeable Securities	10,194	10,358	10,519	11,020	12,179	
Saleable / Pledgeable Loans	0	38,933	97 443	98 173	99,750	
Saleable / Pledgeable Other Assets	0	0	Montl	Monthly reports		
Remaining Wholesale Fund Capacity	150,013	150,993	are als	are also available		
Sum of the following up to the max. limit (if applicable):					ı	
Secured Borrowing Capacity	68,641	69,282	69,923	70,846	73,000	
Unsecured Credit Capacity	10,000	10,000	10,000	10,000	10,000	
Broker Deposit Capacity	124,786	125,112	125,431	126,233	128,189	
Other Wholesale Deposit Capacity	129,097	129,423	129,742	130,544	132,500	
Max. Limit Remaining	150,013	150,993	151,954	153,852	158,238	
CONTINGENT / STANDBY LIQUIDITY	160,207	200,283	259,916	263,045	270,167	
TOTAL LIQUIDITY (Primary+Contingent)	193,647	234,492	294,502	297,208	303,962	
ASSET LIQUIDITY (Primary + Contingent)	43,635	83,499	142,547	143,356	145,724	

CASH FLOW ANALYSIS

CASH FLOW RATIOS					
Operating GAP / Projected Assets	0%	0%	1%	1%	1%
Primary Funding Sources & Saleable Assets / Funding Needs (Cumulative)	256%	245%	269%	193%	152%
Liquidity Coverage Ratio: Total Sources / Funding Needs (Cumulative)	794%	507%	449%	293%	209%
FUNDING CONCENTRATIONS					
Brokered Deposits / Total Assets	0.7%	0.7%	0.7%	0.7%	0.7%
Other Wholesale Deposits / Total Assets	0.0%	0.0%	0.0%	0.0%	0.0%
Public Funds (Non-Brokered Only) / Total Assets	3.3%	3.3%	3.3%	3.3%	3.3%
Potentially Volatile Retail Deposits / Total Assets	18.2%	18.2%	18.2%	18.3%	18.3%
Borrowings (Secured & Unsecured) / Total Assets	4.5%	4.4%	4.3%	4.1%	3.7%
Potentially Volatile Funding / Assets	26.8%	26.7%	26.6%	26.4%	26.1%
Total Wholesale Funds / Total Assets	5.2%	5.1%	5.0%	4.8%	4.4%
OTHER BALANCE SHEET RATIOS					
Asset Liquidity Excluding Saleable Loans / Assets	7.2%	7.3%	7.4%	7.4%	7.4%
Asset Liquidity (Liquid Cash & Equiv., Investments and Lns) / Assets	7.2%	13.8%	23.5%	23.5%	23.6%
Asset Liquidity + Secured Borrowing Capacity / Assets	18.5%	25.2%	35.0%	35.1%	35.4%
Asset Liquidity + Total Wholesale Funding Capacity / Assets	32.0%	38.6%	48.5%	48.6%	49.1%
Equity / Assets	10.0%	10.0%	10.1%	10.2%	10.4%
Net Loans / Assets	84.2%	84.1%	84.0%	84.1%	84.1%
Net Loans / Deposits	98.8%	98.6%	98.4%	98.4%	98.1%

LIQUIDITY STRESS TEST II December 31, 2019

SCENARIO NAME:	Long-Term Liquidity Crisis
STRESS DURATION:	365 Days
STRESS CONSTRAINTS:	
Restrictions on Unsecured Credit	Yes
Restrictions on Brokered Deposits	No
Reduction in Contingent Other Wholesale Deposit Capacity (%)	0%
Increase in Collateral Requirement (% Change)	25%
Reduction in Value of Marketable Assets (% Change)	25%

Potential Funding Erosion or Additional Funding Needs	Base Stress Assumptions Stress			Cumulative Funding Erosion						
(\$000)	365 Days	(% Or \$ C	hange)	Change	30 Days	60 Days	90 Days	180 Days	365 Days	
POTENTIAL DEPOSIT FUNDING EROSION		-24%		126,566	10,409	20,844	31,306	62,838	126,566	
Restrictions on Growth & Rollovers (Based on Projected Cash Inflows)		% of Base	or\$	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>o</u>	
Brokered Deposits (See Constraints Above)	4,311		0	0	0	0	0	0	0	
Other Wholesale Deposits	0			0	0	In	puts cells	ore 0	0	
Increase In Withdrawals / Run-Off (Based on Projected Balances)				126,566	10,409		iputs cens ilighted in		126,566	
Brokered Deposits	4,311			0	0	Iligi	ingined in	0	0	
Other Wholesale Deposits	0			0	0	0	0	0	0	
Public Funds (Non-Brokered Only)	20,653	35%		7,229	594	1,189	1,787	3,592	7,229	
Potentially Volatile Retail Deposits	113,329	50%		56,664	4,658	9,327	14,008	28,121	56,664	
All Other Deposits	391,707	16%		62,673	5,158	10,328	15,512	31,125	62,673	
UNPLANNED LOAN GROWTH				0	0	0	0	0	0	
Add. Loan Commitment Drawdowns (Based on Total Off-B/S Commitments)	111,535			0	0	0	0	0	0	
Other Loan Increases (Based on Projected Originations / Rollovers)	125,047			0	0	0	0	0	0	
REDUCTION IN CASH FLOW FROM ASSETS				11,505	1,642	3,398	4,789	7,199	11,505	
Reduction in Cash Receipts From Loans (Payments, Lns Sold)	115,047	10%		11,505	1,642	3,398	4,789	7,199	11,505	
Reduction in Cash Receipts From Investments	8,320			0	0	0	0	0	0	
Reduction in Cash Receipts From Other Assets	0			0	0	0	0	0	0	
CREDIT EROSION				0	0	0	0	0	0	
Loss of Unsecured Credit (See Constraints Above)	0		0	0	0	0	0	0	0	
Secured Debt Erosion Due To Insufficient Collateral (See Constraints Above)	NA		0	0	0	0	0	0	0	
Other Secured Credit Erosion (Based on Projected Balance)	23,000			0	0	0	0	0	0	
CAPITAL EROSION				11,240	937	1,873	2,810	5,620	11,240	
Net Income Erosion (Based on Projected Net Income) Gradual	5,620	200%		11,240	937	1,873	2,810	5,620	11,240	
Other Capital Decreases (Based on Projected Balance)	52,865			0	0	0	0	0	0	
POTENTIAL FUNDING EROSION or FUNDING NEEDS (\$000)				149,311	12,987	26,116	38,905	75,657	149,311	
% of Current Assets				25%	2%	4%	6%	13%	25%	

LIQUIDITY STRESS TEST II - Continued December 31, 2019

LIQUIDITY STRESS (\$000)	Base 365 Days	Stress Changes (+Positive -Negative)	Stressed Balance	30 Days	Funding Se		er Stress 180 Days	265 Days
	ooo Dayo	(11 dollaro 110galito)	Balance	30 Days	ou Days	90 Days	100 Days	305 Days
PRIMARY LIQUIDITY (Operational)	22.705	0	22.705	22 441	24 200	24 505	24.162	22.705
Primary Liquidity Position - Base Case (Excess Cash & Equivalents) Less Potential Funding Erosion (From Above / Previous Page)	33,795 NA	0	33,795 -149,311	33,441 -12,987	34,209 -26,116	34,585 -38,905	34,163 -75,657	33,795 -149,311
PRIMARY LIQUIDITY UNDER STRESS (+Surplus / -Deficit)	33,795	-149,311	-115,516	20,454	8,093	-4,320	-41,494	-115,516
CONTINGENT LIQUIDITY (Standby)								
REMAINING WHOLESALE FUND CAPACITY (See Constraints Above)	158,238	-13,139	145,100	146,609	144,177	141,720	141,858	145,100
Sum of the following up to the max. limit (if applicable):								
Remaining Secured Borrowing Capacity	73,000	-30,250	42,750	68,641	39,032	39,673	40,596	42,750
Remaining Unsecured Credit	10,000	-10,000	0	0	0	0	0	0
Remaining Brokered Deposit Capacity	128,189	-31,642	96,547	122,184	119,901	117,605	110,523	96,547
Remaining Other Wholesale Deposit Capacity	132,500	-31,642	100,858	126,495	124,212	121,916	114,834	100,858
Remaining Capacity Based on Max. Limit	158,238	-13,139	145,100	146,609	¹⁴ I1	nputs cell	s are	145,100
SALEABLE / PLEDGEABLE ASSETS (See Constraints Above)	111,929	-24,707	87,222	8,068	3' hig	hlighted i	in gray 3	87,222
Estimated Volume of Unencumbered Liquid Investments	12,179	6,867	19,046	10,758	11,487	12,217	14,432	19,046
Estimated Volume of Unencumbered Liquid Loans	99,750	-2,500	97,250	0	38,683	96,548	96,719	97,250
Other Saleable/Pledgeable Assets	0	0	0	0	0	0	0	0
Less Reduction in Value (See Stress Constraints Above)	0	-29,074	-29,074	-2,689	-12,543	-27,191	-27,788	-29,074
Adjustments to Base Case Growth								
REDUCTION IN PLANNED ASSET GROWTH	NA	21,505	21,505	2,860	5,900	8,368	13,015	21,505
Reduction in Loan Originations & Rollovers (Based on Projected Cash Flow)	125,047	21,505	21,505	2,860	5,900	8,368	13,015	21,505
Reduction in Investment Growth (Based on Projected Cash Flow)	11,320		0	0	0	0	0	0
Reduction in Other Asset Growth (Based on Projected Cash Flow)	0		0	0	0	0	0	0
ADDITIONAL DEPOSIT GROWTH	NA	0	0	0	0	0	0	0
Add Deposit Growth (Not Reflected in Wholesale Capacity Above)	NA		0	0	0	0	0	0
ADDITIONAL CAPITAL & SUBORDINATED DEBT	NA	0	0	0	0	0	0	0
Additional Capital	NA		0	0	0	0	0	0
Additional Subordinated Debt	NA		0	0	0	0	0	0
TOTAL CONTINGENT FUNDING UNDER STRESS	270,167	-16,341	253,826	157,537	187,705	231,661	238,237	253,826
TOTAL LIQUIDITY POSITION UNDER STRESS (Primary & Contingent)	303,962	-165,652	138,310	177,991	195,798	227,341	196,743	138,310
Liquidity Coverage Ratio (Funding Sources / Funding Needs)	209%		136%	596%	367%	309%	195%	136%
Tier 1 Leverage Ratio	10.4%		9.2%	9.6%	9.5%	10.0%	9.9%	9.2%

Bank Name:	Sample Community Bank

12/31/2019 Initial Balances As Of: USER INPUT CELLS ARE HIGHLIGHTED IN GRAY

LIQUIDITY CASH FLOW ASSUMPTIONS

Sample Community Bank December 31, 2019

December 31, 2019															(\$000)
DATA INPUTS (\$000)	Actual	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Chang	je
Net Loans & Leases	510,000	510,216	510,328	510,771	511,435	512,576	513,692	514,753	515,879	517,009	518,022	519,185	520,000	10,000	2.0%
- Maturities / Payments		16,415	17,566	13,909	11,459	6,188	6,454	7,073	6,348	6,302	7,605	5,943	9,785	-115,047	
- Loan Sales / Other Loan Decreases														0	
+ Loan Originations / Rollovers		16,631	17,678	14,352	12,123	7,329	7,571	8,134	7,474	7,432	8,618	7,106	10,600	125,047	
Total Balance of Unused Off-B/S Commitments	111,535	111,535	111,535	111,535	111,535	111,535	111,535	111,535	111,535	111,535	111,535	111,535	111,535	0	
Investments	33,055	33,305	33,555	33,805	34,055	34,305	34,555	34,805	35,055	35,305	35,555	35,805	36,055	3,000	9.1%
- Maturities / Calls / Sales		618	<u>599</u>	808	<u>587</u>	<u>622</u>	828	1,172	<u>997</u>	<u>754</u>	<u>793</u>	278	<u>264</u>	-8,320	
- Maturities: CD Investments		C10	500	000	507	(22	020	1 170	007	75.4	702	270	264	-8,320	
 Maturities: Other Investments Calls / Sales / Other Decreases 	i	618	599	808	587	622	828	1,172	997	754	793	278	264	-8,320 0	
+ Rollovers / New Investments		868	<u>849</u>	1,058	837	<u>872</u>	1,078	1,422	1,247	1,004	1,043	528	514	11,320	
+ Rollovers / New CD Investments														0	
+ Rollovers / New Other Investments		868	849	1,058	837	872	1,078	1,422	1,247	1,004	1,043	528	514	11,320	
Cash & Due From Banks	42,000														
Minimum Needed For Daily Operations	9,310	9,310	9,310	9,310	9,310	9,310	9,310	9,310	9,310	9,310	9,310	9,310	9,310	0	0.0%
Fed Funds Sold & Other Cash Equiv.*	0	33,441	34,209	34,585	34,800	34,234	34,163	33,725	33,558	34,488	34,012	33,730	33,795	1,105	3.4%
Other Assets (Incl. OREOs)	19,337	19,337	19,337	19,337	19,337	19,337	19,337	19,337	19,337	19,337	19,337	19,337	19,337	0	0.0%
- Est. Decrease														0	
+ Est. Increase														0	
Total Assets	604,392	605,609	606,739	607,808	608,937	609,761	611,057	611,930	613,139	615,450	616,236	617,367	618,497	14,105	2.3%
Deposits	515,000	516,390	517,692	518,969	520,271	521,268	522,176	523,220	524,602	526,121	527,080	528,545	530,000	15,000	2.9%
Brokered Deposits	4,311	4,311	4,311	4,311	4,311	4,311	4,311	4,311	4,311	4,311	4,311	4,311	4,311	0	0.0%
- Maturities / Withdrawals	1,011	4,103	4,103	4,103	4,103	4,103	4,103	4,103	4,103	4,103	4,103	4,311	4,103	-49,444	
+ New Deposits / Rollovers		4,103	4,103	4,103	4,103	4,103	4,103	4,103	4,103	4,103	4,103	4,311	4,103	49,444	
Other Wholesale Deposits		0	0	0	<u>0</u>	0	0	0	0	0	0	<u>0</u>	0	0	NM
- Maturities / Withdrawals														0	
+ New Deposits / Rollovers Public Funds (Non-Brokered Only)	20,000	20,066	20,135	20,206	20,277	20,349	20,405	20,327	20,395	20,468	20,516	20,589	20,653	653	3.3%
- Maturities	20,000	55	33	12	18	20,349	153	1,321	40	20,400	20,310	20,389	72	-1,915	3.370
- Withdrawals	j	86	86	86	86	86	86	86	86	86	86	86	86	-1,038	
+ New Deposits / Rollovers		208	188	170	175	159	295	1,330	194	159	346	159	223	3,606	
Potentially Volatile Retail Deposits - Maturities	110,000	110,277	110,555	110,832	111,110	111,387	111,664	111,942	112,219	112,497	112,774	113,052	113,329	3,329 0	3.0%
- Withdrawals		441	441	441	441	441	441	441	441	441	441	441	441	-5,286	
+ New Deposits / Rollovers		718	718	718	718	718	718	718	718	718	718	718	718	8,615	
All Other Deposits - Maturities	380,689	381,735 3,626	382,691 4,416	383,620 4,662	384,573 4,436	385,220 7,143	385,796 7,772	386,640 5,399	387,677 3,710	388,845 2,546	389,478 7,263	390,594 3,014	391,707 3,036	11,018	2.9%
- Waturities - Withdrawals		1,441	1,441	1,441	1,441	1,441	1,441	3,399 1,441	1,441	1,441	1,441	1,441	1,441	-57,023 -17,294	
+ New Deposits / Rollovers	i	6,113	6,813	7,031	6,831	9,231	9,788	7,685	6,188	5,156	9,337	5,571	5,590	85,334	
Fed Funds Purchased & Other Unsecured Credit*	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NM
Secured Liabilities	28,000	27,359	26,718	26,077	25,436	24,795	25,154	24,513	23,872	24,231	23,590	22,787	23,000	-5,000	-17.9%
FHLB Borrowings	28,000	27,359	26,718	26,077	25,436	24,795	25,154	24,513	23,872	24,231	23,590	22,787	23,000	-5,000	-17.9%
- Maturities / Pay-Offs	20,000	641	641	641	641	641	641	641	641	641	641	803	627	-7,840	-17.770
+ New Borrowings / Rollovers	i	0.71	- 071	J.1	0.1	0.1	1,000	0.1	0.1	1,000	J.1	- 005	840	2,840	
Other Secured Liabilities (Incl. Repos)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NM
- Maturities / Pay-Offs														0	
+ New Borrowings / Rollovers														0	
Subordinated Debt	0	0	0	0	0	0	0	0	0	0	0	0	0	0	NM
- Reduction in Subordinated Debt														0	
+ New Subordinated Debt	4 2	4.000	4.00-	1.00-	4.00-	1.00-	4.00-	1.05-	4.00-	4.00-	1.00-	1.00-	4.265		- 0.0
Other Liabilities	1,392	1,392	1,392	1,392	1,392	1,392	1,392	1,392	1,392	1,392	1,392	1,392	1,392	0	0.0%
- Reduction in Other Liabilities + Increase in Other Liabilities	i													0	
Equity	60,000	60,468	60,937	61,370	61,838	62,307	62,336	62,804	63,272	63,706	64,174	64,642	64,105	4,105	6.8%
+ Net Income (+) / Net Loss (-)	00,000	468	468	468	468	468	468	468	468	468	468	468	468	5,620	0.0%
+ New Capital Contributions & Other Capital Increases	i	.00	.00	.00	.30	.30	.00	.00	.30	.30	.00	.30	.30	0	
- Dividend Payments & Other Capital Decreases	i			35			439			35			1,006	-1,515	
Total Liabilities & Equity	604.392	605.609	606.739	607,808	608.937	609,761	611,057	611,930	613,139	615,450	616,236	617,367	618,497	14,105	2.3%

Total Liabilities & Equity 604,392 605,609 606,739 607,808 608,937 609,761 611,057 611,95
*Note: The model assumes that projected net cash flows at the end of the period roll into Fed Funds Sold (surplus) or are funded by Fed Funds Purchased (deficit).

(\$000)

COLLATERAL CAPACITY (Actual & Contingent)	Actual	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20
PLEDGED / PLEDGEABLE LOANS ¹	121,000	121,000	121,000	121,000	121,000	121,000	121,000	121,000	121,000	121,000	121,000	121,000	121,000
Less Collateral Haircut (%)	21%	21%	21%	21%	21%	21%	21%	21%	21%	21%	21%	21%	21%
Borrowing Capacity Secured by Loans	96,000	96,000	<u>96,000</u>	<u>96,000</u>	<u>96,000</u>	<u>96,000</u>	96,000	96,000	96,000	96,000	96,000	<u>96,000</u>	96,000
PLEDGED / PLEDGEABLE INVESTMENTS	22,500	22,575	22,652	22,732	22,811	22,893	22,955	22,868	22,945	23,026	23,081	23,163	23,235
Investments Securing Public Funds	22,500	22,575	22,652	22,732	22,811	22,893	22,955	22,868	22,945	23,026	23,081	23,163	23,235
Investments Securing Borrowings Less Collateral Haircut (%)	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Borrowing Capacity Secured by Investments	0	<u>0</u>	0	<u>0</u>	<u>0</u>	070	<u>0</u>						
Borrowing Capacity Secured by Other Assets	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Secured Borrowing Capacity	96,000	96,000	96,000	96,000	96,000	96,000	96,000	96,000	96,000	96,000	96,000	96,000	96,000
Reflects the total amount of collateral that would be	,		/					20,000	70,000	70,000	70,000	20,000	70,000
WHOLESALE FUNDING CAPACITY (\$000)	Actual	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20
Remaining Secured Borrowing Capacity	68,000	68,641	69,282	69,923	70,564	71,205	70,846	71,487	72,128	71,769	72,410	73,213	73,000
Max. Limit (% of Assets)	20%	121,122	121,348	121,562	121,787	121,952	122,211	122,386	122,628	123,090	123,247	123,473	123,699
Total Collateral-Based Borrowing Capacity Less Secured Liabilities Outstanding	96,000 28,000	96,000 27,359	96,000 26,718	96,000 26,077	96,000 25,436	96,000 24,795	96,000 25,154	96,000 24,513	96,000 23,872	96,000 24,231	96,000 23,590	96,000 22,787	96,000 23,000
Less Secured Off-Balance Sheet Items	20,000	0	0	0	0	0	0	0	0	0	0	0	0
Any Public Fund Collateral Included Above		0	0	0	0	0	0	0	0	0	0	0	0
Remaining Unsecured Credit Capacity	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
Max. Approved Limit	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
Less Outstanding Balance	0	0	0	0	0	0	0	0	0	0	0	0	0
Remaining Brokered Deposit Capacity	124,439	124,786	125,112	125,431	125,757	126,006	126,233	126,494	126,840	127,219	127,459	127,825	128,189
Max. Limit (% of Deposits) Less Outstanding Balance	25% 4,311	129,097 4,311	129,423 4,311	129,742 4,311	130,068 4,311	130,317 4,311	130,544 4,311	130,805 4,311	131,151 4,311	131,530 4,311	131,770 4,311	132,136 4,311	132,500 4,311
, and the second		,		,									
Remaining Other Wholesale Deposit Capacity Max. Limit (% of Deposits)	128,750 25%	129,097 129,097	129,423 129,423	129,742 129,742	130,068 130,068	130,317 130,317	130,544 130,544	130,805 130,805	131,151 131,151	131,530 131,530	131,770 131,770	132,136 132,136	132,500 132,500
Less Outstanding Balance	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Available Contingent Wholesale Funds	331,189	332,525	333,817	335,097	336,389	337,528	337,623	338,786	340,118	340,518	341,639	343,175	343,689
Max. Limit Remaining	149,007	150,013	150,993	151,954	152,934	153,822	153,852	154,755	155,759	156,093	156,970	158,112	158,238
Max. All Wholesale Funds (% of Assets)	30%	181,683	182,022	182,342	182,681	182,928	183,317	183,579	183,942	184,635	184,871	185,210	185,549
Less Outstanding Balance	32,311	31,670	31,029	30,388	29,747	29,106	29,465	28,824	28,183	28,542	27,901	27,098	27,311
Remaining Wholesale Fund Capacity ²	149,007	150,013	150,993	151,954	152,934	153,822	153,852	154,755	155,759	156,093	156,970	158,112	158,238
Reflects sum of the available contingent funds up to	the policy limi	t (if applica	ıble)										
Secured Borrowing Capacity Exceeding Internal Li		0	0	0	0	0	0	0	0	0	0	0	0
Excess Ln Collateral	0	0	0	0	0	0	0	0	0	0	0	0	0
Excess Inv Collateral	0	0	0	0	0	0	0	0	0	0	0	0	0
ASSET LIQUIDITY (\$000)	Actual	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20
Excess Cash & Equivalents	32,690	33,441	34,209	34,585	34,800	34,234	34,163	33,725	33,558	34,488	34,012	33,730	33,795
Cash, Balances Due & FF Sold	42,000	42,751	43,519	43,895	44,110	43,544	43,473	43,035	42,868	43,798	43,322	43,040	43,105
Less Minimum Needed for Daily Operations	9,310	9,310	9,310	9,310	9,310	9,310	9,310	9,310	9,310	9,310	9,310	9,310	9,310
Saleable / Pledgeable Investments	10,027	10,194	10,358	10,519	10,681	10,841	11,020	11,340	11,505	11,665	11,850	12,010	12,179
% of Unencumbered Remaining Unencumbered Investments	95% 10,555	95% 10,730	95% 10,903	95% 11,073	95% 11,244	95% 11,412	95% 11,600	95% 11,937	95% <u>12,110</u>	95% 12,279	95% <u>12,474</u>	95% <u>12,642</u>	95% 12,820
Investment Securities	33,055	33,305	33,555	33,805	34,055	34,305	34,555	34,805	35,055	35,305	35,555	35,805	36,055
Less Pledged/Pledgeable Investments ³	-22,500	-22,575	-22,652	-22,732	-22,811	-22,893	-22,955	-22,868	-22,945	-23,026	-23,081	-23,163	-23,235
Saleable / Pledgeable Loans		<u>0</u>	38,933	97,443	97,609	97,894	98,173	98,438	98,720	99,002	99,255	99,546	99,750
% of Unencumbered	0%	0%	10%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
Remaining Unencumbered Loans Net Loans & Leases	389,000 510,000	389,216 510,216	389,328 510,328	389,771 510,771	390,435 511,435	391,576 512,576	392,692 513,692	393,753 514,753	394,879 515,870	<u>396,009</u>	397,022 518,022	398,185 510,185	399,000 520,000
Less Pledged/Pledgeable Loans ³	510,000 -121,000	510,216 -121,000	510,328 -121,000	510,771 -121,000	511,435 -121,000	512,576 -121,000	513,692 -121,000	514,753 -121,000	515,879 -121,000	517,009 -121,000	518,022 -121,000	519,185 -121,000	520,000 -121,000
Other Unencumbered Marketable Assets	,,,,,	0	0	0	0	0	0	0	0	0	0	0	0
Liquidity From Marketable Assets	42,717	43,635	83,499	142,547	143,091	142,969	143.356	143,503	143,782	145,155	145,118	145,286	145,724
% of Assets	7%	43,635 7%	14%	23%	23%	23%	23%	23%	23%	24%	24%	24%	24%
3	7,70	, ,0	1-7-70	20,0	23/0	20,0	20,0	20,0	23,0	2-770	2-7/0	2-770	2-170

³Note: If the available borrowing capacity exceeds the Bank's wholesale fund limit, the amount of collateral to be pledged for borrowings is capped based on the wholesale fund maximum.